

**FOR IMMEDIATE RELEASE**



### **Micromine Strengthens Ties with Latin America**

**PERTH – 17 August 2009** - Micromine, the leading provider of innovative software solutions and services to the mining and exploration industry, has continued its global expansion by announcing a partnership with BNA Consultoria e Sistemas Ltda (**BNA**) in Brazil.

BNA is a Brazilian private company established in 2008, which develops geological engineering applications for the exploration and mineral sector.

Micromine's founder, Graeme Tuder, comments on the recent expansion into Brazil. "Micromine's global market share has increased substantially over the past couple of years. The partnering with BNA in Brazil is strategically important for Micromine and BNA, as well as our clients who have been demanding this local presence for a number of years. BNA's strength and reputation make them an excellent partner for Micromine."

As Micromine's newest authorised agent, BNA will support one of Micromine's primary mining and exploration solutions, MICROMINE, in Brazil.

BNA's Founder and Managing Director, Mr. Beck Nader will lead the operations in Brazil. Mr. Nader is a mining engineer with over 27 years experience in the mining industry. He has extensive experience in the development of computerised graphical mining applications.

Commenting on the partnership between BNA and Micromine, Mr. Nader explains "aside from their dominance in the area of mining and exploration software, it was Micromine's technological leadership and ease of use which initially caught our attention. After performing an in depth analysis of MICROMINE's competencies, we concluded that MICROMINE's exceptional speed and advanced capabilities were ideal for the Brazilian market."

Micromine CEO Peter Rossdeutscher explains "as the global market leader, this is an important geography so we are excited to be enhancing our presence in Brazil. The volume of clients ordering MICROMINE internationally from this region has been strong and shows that there is a large gap in the market for specialist and easy to use mining software applications."

He continues "we are excited at the opportunity to partner with BNA to provide local sales, training and support in Brazil. We are confident the MICROMINE solution will have a significant impact on the mining and exploration industry in Brazil."

Mr. Rossdeutscher concludes "through this alliance between Micromine and BNA, clients can now receive benefit from this world-class technology with local expertise and services."

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## **About Micromine**

With a client on every continent and 70% of sales derived from overseas markets, Micromine is the leader in providing innovative software solutions and services to the mining and exploration industry.

Established in Western Australia in 1986, Micromine services an international client base delivering solutions that manage and monitor every step in the mining life cycle.

Micromine currently has 13 fully owned and operated offices located in the world's major mining and exploration countries and is in the process of further expansion. Company offices are located in Australia, Brazil, Canada, China, India, Indonesia, Kazakhstan, Mongolia, Russia, South Africa, Turkey, Ukraine, United Kingdom and United States of America.

## **About BNA**

BNA Consultoria e Sistemas Ltda (**BNA**) is a Brazilian private company established in 2008 and located at the city of Belo Horizonte, State of Minas Gerais, Brazil.

BNA develops and implements geological engineering applications for the exploration and mineral sector.

They provide entire system solutions comprising MICROMINE software, training, support and education on a variety of geological and mining related modelling themes.

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